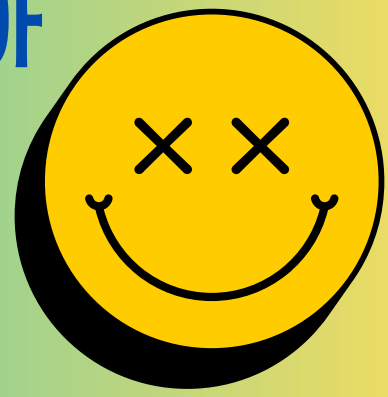


THE PURSUIT OF BANNER AR HAPPINESS



TRAINING AGENDA

Banner AR Due Diligence 101

- What is Due Diligence?
- Why Do we have to do certain things when we bill?
- TCSG Due Diligence Policy
 - Number of billings if you use a collection agency (13% or 25% collection fee)
 - Number of billings if you do not use a collection agency (\$5 - \$9 per letter)
- When to bill and How often to bill
- The billing parts and how they work with each other and other processes
 - Population Selection
 - Letter Generation
 - What letter gen process can you run multiple times
 - What letter gen process can only be ran once without issues.
 - What letter gen process places a letter attempt onto a students account
 - Where do you see how many attempts a student has SUAMAIL/GUIMAIL
- Two billing strategies for colleges
- Letter examples
- Q&A

